Reduce Operating Costs & Carbon Footprint with No Upfront Costs!

Property Owners and Tenants can save money on energy costs and reduce their carbon footprint by financing improvements to their buildings' energy systems. NICCE (pronounced “Nice” -- New Inter-Creditor Clean Energy) Financing affords 100% financing for energy efficiency and renewable energy retrofits with no upfront cash outlay.

Projects are designed to generate immediate positive cash-flow, with the energy savings paying for the upgrades. The improvements are paid for over the long term, and the repayment obligation is transferable upon sale.

If you already know about PACE (Property Assessed Clean Energy), this structure may sound familiar. Read on about the differences between NICCE and PACE.

A Breakthrough in Clean Energy Finance

PACE (Property Assessed Clean Energy) Financing has become the fastest-growing loan category in the country. Through PACE, property owners save money on energy improvements with 100% off-balance sheet financing, paid for over the long term. Improvements are attached to the property through a voluntary special assessment and collected along with property taxes. In the event the property is sold, the new owner continues the payments.

However, PACE requires state and local laws, which can take years to pass, and only certain areas of the country have access to this form of financing.

NICCE Financing is an alternative to PACE

Where PACE is not yet available, NICCE financing can be used, NOW! NICCE mimics many of the benefits of PACE, and is currently available for a number of qualified projects in New Jersey and many urban centers. While we are seeking additional sources of financing for NICCE loans, we currently have a minimum pool of $10 million from a major impact investment fund that will finance projects of at least $1 million.

How Does NICCE Financing Work?

As with PACE, these capital projects are designed to be immediately cash-flow positive, with the energy savings more than covering annual payments. Long-term repayment of up to 25 years is available through a special-priority mortgage. Investment tax credits, solar renewable energy certificates, and accelerated depreciation are retained by the owner (or by a third-party tax equity investor through a special agreement).

As with PACE, the existing mortgage lender on the property must consent. But instead of consenting to a special assessment to be collected along with taxes, a NICCE loan creates an inter-creditor agreement between the senior mortgage lender and the improvement lender with “PACE-like” conditions.

At the lender’s option, NICCE financing can be converted to a PACE assessment if and when PACE becomes available in the property owner’s jurisdiction.

1Bay area, LA, Austin, Phoenix, New Orleans, Miami, Atlanta, Washington DC, Baltimore, Hartford, Minneapolis, Detroit, Denver, Chicago, as well as anywhere in New Jersey.
Eligible Clean Energy Improvements

- High efficiency lighting
- Heating ventilation air conditioning (HVAC) upgrades
- High efficiency chillers, boilers, furnaces, water heating systems
- Building enclosure/envelope
- Building automation (energy management) systems
- Renewable energy (solar, wind, etc.)
- Cogeneration or combined heat and power (CHP)
- Smart micro grids and back-up systems
- Energy storage

See RegenerativeFinancing.org for a complete list.

Eligible Properties

- Commercial real estate
- Industrial properties
- Hospitals and health care centers
- Multifamily buildings
- Agricultural properties
- Educational institutions
- Some publicly-owned properties

<table>
<thead>
<tr>
<th>PROGRAM FEATURES</th>
<th>NICCE</th>
<th>PACE</th>
</tr>
</thead>
<tbody>
<tr>
<td>100% Financing; no upfront costs; cash-flow positive</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Property types financed</td>
<td>Commercial*</td>
<td>Commercial*</td>
</tr>
<tr>
<td>Spreads payments to 20+ years</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Is prepayment allowed?</td>
<td>Yes (with fee)</td>
<td>Depends on state and lender</td>
</tr>
<tr>
<td>Used for new construction?</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>State legislation required</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Municipal approval required</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Transferable to future owners</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Supports third party tax equity</td>
<td>Maybe</td>
<td>Maybe</td>
</tr>
<tr>
<td>Can be treated as an off-balance sheet item to the owner</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>Non-recourse loan</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Costs passed to tenants under triple-net leases</td>
<td>Via CAM &amp; other charges</td>
<td>Via pro-rated tax bill</td>
</tr>
<tr>
<td>Mortgage lender consent required</td>
<td>Yes (Inter-Creditor agreement)</td>
<td>Yes</td>
</tr>
<tr>
<td>Currently available for use in U.S. jurisdictions</td>
<td>Funder discretion</td>
<td>State &amp; local legislation</td>
</tr>
</tbody>
</table>

* “Commercial property types” include industrial, agricultural, institutional, and multifamily properties (five or more units).

Apply for NICCE Financing for your clean energy project at www.RegenerativeFinancing.org

If you are a lender, contact us about financing NICCE projects

Please contact one of us:

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